#### Resumé

## Carlos Alberto da Conceição Araújo

#### **PROFESSIONAL PROFILE**

Full Stack Developer & Technology Entrepreneur based in Angola, focused on leveraging technology to simplify entrepreneurship in Africa. Combines technical expertise with public finance auditing experience and academic recognition.

## **CORE SKILLS**

- Tech Stack: React, Vite, TailwindCSS, NestJS, Python, Supabase, SQL, REST/GraphQL APIs, Al/Agents, Cloudflare
- Languages: English (C2), Portuguese (B2)
- Other: DNS Management, Troubleshooting, Marketing,

#### **PROFESSIONAL EXPERIENCE**

# Technology Entrepreneur (PRESENT - JAN 2022)

Freelancer

- Bootstrapped 20+ websites/web apps serving 10,000+ users.
- Sold 200+ plug-and-play software/hardware solutions.
- Managed 100+ annual home entertainment subscriptions.

## Tribunal de Contas de Angola (DEC 2021 - JAN 2020)

Contractor/Senior Auditor

- Spearheaded digitization for Angola's Court of Auditors, connecting 1,000+ staff to national finance systems (SIGFE/SIGTC).
- Led technical public sector audits valuing \$50–100B USD.
- Managed EU/UNDP-funded scholarship delegates (PRO PALOP-TL).

## **EDUCATION**

- MBA (Anglia Ruskin University, UK, 2022).
- Postgrad in Public Finances (ISCTE-IUL, Portugal, 2021).

# **AWARDS**

- ARU Vice Chancellor's Outstanding Alumni of the Month March winner (2024).
- Shortlisted for European Court of Auditors' Best Research Award (2024).
- EU/UNDP Scholarship recipient (2020–2021).

## THOUGHT LEADERSHIP

- Speaker: ECOBATE 2024 (University of Winchester, UK), and International Scientific Conference on Blockchain 2023 (Manchester, UK).
- Publication: Chapter on digital auditing in "Management of Public Finances in PALOP-TL" (ISCTE-IUL, Lisbon, 2023).

# **UNIQUE VALUE PROPOSITION (USP)**

Carlos bridges cutting-edge tech development (AI, cloud, full-stack) with public sector innovation, driving digital transformation in Africa. His blend of entrepreneurial success, auditing expertise at scale, and international academic recognition positions him as a multifaceted leader in tech and governance.